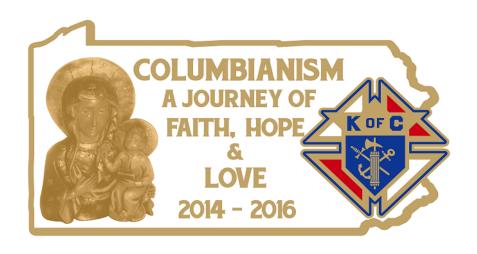
# Pennsylvania State Council Knights of Columbus



# Stanley A. Glowaski State Deputy Report

118<sup>th</sup> Annual Meeting Ambassador Conference Center Erie, PA May 13-15, 2016 Your Excellencies, Worthy State Chaplain, Rev. Pierre Falkenhan, Jr, Very Reverend and Reverend Fathers, Former State Chaplains, Worthy Supreme Treasurer Michael O'Connor, Worthy State Officers, Worthy Past State Deputies, Worthy Masters, Worthy Directors and Chairman, Worthy General Agents, Worthy Field Agents, Worthy District Deputies, Worthy Chapter Presidents, Worthy Grand Knights, Worthy Faithful Navigators, Worthy Officers of the Foundation and Finance Boards, Worthy Delegates, Worthy Alternate Delegates and my brother knights all,

As we complete the 11<sup>th</sup> month of my second term as State Deputy, it has been a great honor for me to have served this jurisdiction for the past year. I am honored and humbled by the support given to me by my brothers throughout this great jurisdiction of Pennsylvania. My heartfelt thanks to all for providing me with able and willing brothers to serve as State Officers, Directors and Chairman, who have assisted me in overseeing this great state.

State Secretary **James A. Bailoni, FM** has provided a wealth of experience and knowledge to this administration. We are grateful to him for his advice and support throughout this past year.

State Treasurer **Richard L. Corriveau** has been another valuable asset to this administration. His tireless efforts to monitor our finances and assure us that we are staying within the budget limits are commendable and appreciated.

State Advocate **Kenneth E. Grugel** has served his position well and has responded to many issues in a timely manner. He has continued throughout the year in seeking solutions to numerous situations and answered questions by our brother knights.

State Warden **Francis O'Hara** has served his position well and has always followed the required proper protocol for all meetings and functions. He has also been willing to take on many tasks when requested.

Every State Deputy has always relied upon his predecessor for guidance and expertise. Our Immediate Past State Deputy **Eric Johnson** has served this order faithfully, and has always been there for me with his wealth of knowledge and advice. This year, though he has been appointed by the Supreme as a Membership Program Consultant serving other jurisdictions, he never failed to call me or respond to my questions and give me his support and advice. He is truly a wonderful friend and brother Knight of Columbus.

What can I say about the spiritual leader of this administration, **Father Pierre M. Falkenhan, Jr**. Our Father Bud. as we call him, truly models his devotion to God and our faith. We have been truly blessed to have him serve in the position of State Chaplain. His spiritual leadership has allowed us to grow in our faith and love of God.

The success of an administration comes from many other important and key appointments. My Administrative Assistant **Gerald G. Andrews, FST** has handled the responsibilities of his job effectively. He has kept not only myself but the administration as a whole on task by staying on detail when planning our seminars, conventions and other functions. More importantly to me and I am sure to many in this administration, he has become a wonderful close friend. His guidance and patience have been needed many times, and he has been there for all of us.

Though it seems we spend a great emphasis on membership at our meetings, to interest any man in joining the Knights of Columbus, we must have strong programs for them to be involved. Our State Program Director **Gary J. Damich**, with his past experience in the council, district, chapter and state levels has enabled him to strengthen the programs we have in the state and assist our Program Chairman in improving our programs, introducing new ideas and building communication within the state. He has organized excellent programs and presentations for the seminars which have assisted all the participants in better understanding of the State and Supreme Programs. When I married his sister 35 years ago, I did not realize what a special relationship we would have through our membership in the Knights of Columbus and today he is the brother I never had.

I want to thank all the State Program Directors and Regional Chairman for their continued commitment to promoting and strengthening our State Council and Supreme Council Programs. Our five Directors and Program Chairman by region are:

John N. Cocco, State Family Director, East

Raymond McLaughlin, State Program Promotion, East

William J. Guillorn, State Community Director, North East

John J. Burns, State Program Promotion Chairman, North East

Raymond W. Barber FSS, State Council Director, Central West

James A. Kuhn, State Program Promotion Chairman, Central West

Michael N. Yakubick, State Youth and Squires Director, Central East

Lionel T. Bassett, State Program Promotion Chairman, Central East

Duane C. Smith FST, FM, State Church Director, West

# Frank J. Rozzo, State Program Promotion Chairman, West

The lifeblood of any organization is its membership whether we are recruiting new members or retaining members. There must always be an effort by the organization's leadership and membership into both. This great order cannot sustain itself nor provide others with programs which make a difference in the lives of those we assist if we do not have a strong membership plan.

Our State Membership Director **James A. Maochi** with his experience in the council, district, chapter and state levels has guided this state to a strong growth in membership this year. Last year during his first year as State Membership Director, he and his team helped our state to achieve 86% in membership growth. Jim has shown that his organizational skills and willingness to put forth a strong effort to grow our order has resulted in success in our jurisdiction. He has been an effective leader and with his membership team have successfully achieved many of the goals of this administration. If we want this state to grow, our membership team needs the support of every brother knight in this jurisdiction. Jim is a good friend and has been an asset to the Jurisdiction of Pennsylvania.

I wish to thank his team of chairman who have been working to build the membership in this state.

Membership Retention Chairman New Council / Roundtable Chairman

Steven Sanelli, East Michael J. Kish, East

Charles J. Vagnarelli, FSW North East Bernard R. Butkera, North East

Paul Sharum, Central East Scott Harper, Central East

Jeffrey C. Blaze, Central West Joseph Lander, Central West

Jack A. Rosati, West William Hilderhoff, West

With our continued emphasis on ethnic based new council development, our Hispanic Coordinator **Luis R. Villegas** has been leading this effort in all regions of our jurisdiction. He continues to assist us in vitalizing our existing Hispanic councils and look back for new areas of new council development.

# **State Council Programs**

We have many brothers who handle the numerous programs we have in our State Council and I would like to thank all of them for the tremendous job they have been doing. Our State Web Site/Directory Chairman Ronald J. Funk, FM continues to update our web site with information quickly. He adds pertinent information as soon as it is received and spends long hours to keep this information current. He has also assisted in making changes in the format of the directory. The Keystone Knight is another source of information and communication. Brother Henry "Rick" Terroni, FSS, has consistently kept up with council news and articles by developing a newsletter that is interesting, colorful and informative.

The ARC Program has continued to grow in our jurisdiction, and with this new found involvement, ARC continues to benefit from their increased participation. Our Chairman **Ralph Trofino**, **FSA** spends long hours tabulating this year's donations and we will again be well over \$100.000 mark for donations to this campaign. We thank **Gerald Krall**, **FSA** who serves as the Knights of Columbus representative on the PA ARC Board of Directors.

Keep Christ in Christmas Chairman **John Meenan** has again completed another successful year for this excellent program. This past year, the billboard program has seen increased participation by councils throughout the region. Sales have increased and we see the message of Christmas through the magnets, Christmas cards and yard signs. John has also taken on the Voter Registration Program for the state this year and with our partnership with Supreme Council we hope to get more of our brothers involved in this program. Pro Life Chairman **Dr. Joseph Daday** has helped to increase our involvement in Pro Life activities throughout the jurisdiction and distribute Pro Life literature, pins and rosaries.

The COAL Program, another successful fundraiser not only for the state but for councils, has again done well under the leadership of **D. Joseph Caramano, FST.** This program supports the state scholarships and also gives councils the opportunity to raise funds for their many charitable projects. Awards, Forms, and Scholarship Chairman **Lawrence Barkowski** uses the proceeds of the COAL program to assist many young men and women who are awarded the State Scholarships in our regions.

Larry and his team also spend many hours collecting the information on council activities and preparing the Council Awards for their specific areas.

Our Sweepstakes Program has continued to prosper under the leadership of Chairman **Andrew C. Smith.** This program has had another successful year due to Andy and his team. Those councils that have participated along with the regions have seen increased revenue for their charitable programs.

State Youth and Squires Program Director **Michael N. Yakubick** and his Associate Chairman continue to develop Squire Circles and demonstrate how this program can build leaders of tomorrow. These young men grow in their faith and involvement in many charitable projects. Mike has also involved young ladies in a new youth program by instituting Squire Rose Circles.

I want to thank our State Father Prior Rev. Edward Schleicher, Associate Chairman Michael A. Pater, Raymond J. Newcomer, Timothy M. Laher, Charles A. Rice, Dr. Walter J. Zimmerman, John Fitzpatrick FST, Robert J. Gowell, Dr. Stanley Conover and Michael Barkowski. Our State Free Throw and Soccer Challenges had successful years under the leadership and guidance of Chairman Stephen Rickrode. All councils should make a concerted effort next year to become involved with both of these programs.

The State Label's Program continues to be successful under the leadership of Chairman **Michael Conroy** and his team of volunteers. We are able to provide support to Special Olympics and Diocesan Vocation Programs. Rebates to councils for attending the State Convention are also provided from this program if the council meets certain guidelines.

Ceremonials are the most important aspect of a new members beginning into the order and our State Ceremonial's Chairman **Aaron 'Ron' Cubbage**, PSD continues his efforts to monitor ceremonial activity in the state. Ron always updates us on degrees and the proper way to exemplify the degree. He will have a report for us during the convention. License Plate and Special Olympics Chairman **Sean Connelly** works with the Pennsylvania Department of Transportation to ensure our members have the opportunity to receive the K of C license plate. With our relationship growing with Special Olympics, he has developed new ways of supporting the program.

Past State Deputy **Joseph J. Kadas** continues his work in building the membership of the Father McGivney Guild. There have been increases in the guild membership in Pennsylvania, but we can assist this growth by making sure our members are joining. We must continue to pray for the canonization of the Venerable Father Michael J. McGivney. Our Vocations Chairman **Duane C. Smith, FST**, reports that councils have increased their support of seminarians in Pennsylvania and that many benefit from the RSVP Program. My gratitude to our Hospitality Chairman **Frank Rozzo** for his efforts in hosting our hospitality rooms at the seminars and conventions.

#### Supportive Groups

The Educational Foundation Continues to service the rebates for student loans that originated through their programs. The foundation is continuing to develop ways to support the youth through a variety of scholarship incentives. The members of the Education Foundation are President **Wayne S. Freet, PSD, George R. Koch, PSD, George L. Halcovage, Jr. George L. Beckes, FSW**, and **Robert Crawford**. My special thanks to Shaun **Lally**, who retired from the board after many faithful years of service.

The Finance Board reviews the budget, assists the State Officers in preparing a budget and reviews all funds of the state council. My thanks to the members of the board, Chairman James P. McCarthy, FST, William J. Connelly, PSD, R. Edward Ferraro, PSD, Joseph A. Cummings, PSD, Joseph J. Kadas, PSD and Charles Vagnarelli, FSW.

The audits for the State Council must be conducted by an outside source as mandated by the Supreme Council. Our state continues to receive a plus rating from the firm that audits our state council. Internally, we continue to maintain our own team of auditors. Our State Auditor James A. McCarthy FST, coordinates the many state account documents, making sure that everything is in order. He also reviews them with the accounting firm. D. Joseph Caramano, FST also assists Jim as a member of the auditing team.

The Fourth Degree Knights are always present at many of the liturgical functions, banquets, parades, and many other activities and special events. They are the showcase of the order and can be a great tool in promoting membership and retention. My gratitude to the Masters in Pennsylvania, Frank Kyc, Master of the Pennsylvania West District, John L. Fitzpatrick FST, Master of the Pennsylvania Central District and George R. Koch, PSD, Master of the Pennsylvania East District. They do an excellent job in leading their assemblies.

Another asset to our state council is our Agency Department. Father McGivney wanted this fraternal organization to protect the widows and children of our departed brothers as well as the brother himself. Our Insurance Program continues to be highly rated and provide many insurance products for our members and their families. My thanks to our General Agents, **Arthur Ardire**, **Michael Burkitt**, **Joseph Grayeske**, **James Kearney**, **Jack Mitchell** and **Kenneth Scott**.

The eleven chapters in Pennsylvania's regions continue to promote our order through their various projects and charitable giving. The kindnesses they show definitely promotes our order in the communities they are located. A special welcome to our newest chapter, the Laurel Highlands located in the Johnstown - Altoona Diocese. Please take time to review the reports of the chapters.

# **District Deputies**

There are 124 Districts in Pennsylvania administered by 120 District Deputies. There are 4 districts presently without a District Deputy. The District Deputy is a key person in the district. He serves both the Supreme and State Councils and is responsible for communicating information and providing assistance to the councils in his district. Information cannot be disseminated and councils cannot be made aware of the many membership and program activities that are available without him. The District Deputy is someone who is there to assist councils in reaching their full potential and attaining their goals. We need to be sure that all districts have District Deputies, and must always be looking for potential members to fill these positions. Qualified Brothers must step up to assume these positions when

requested. My thanks to our current District Deputies for the dedication to their position and positive efforts they put forth growing the order in Pennsylvania and strengthening our programs.

My thanks to all the Grand Knights and officers of the active councils in Pennsylvania who promote the order, build membership, complete the forms needed for information and model the principles of the order. My warmest regards and prays for your continued efforts.

# Membership

We all know that if the order is to survive in Pennsylvania and we are to continue to grow and initiate new programs and strengthen our present programs, we must increase our efforts to ask every practical Catholic man and his family to join the Knights of Columbus. The membership in Pennsylvania as of this writing is at 80%. Last year at this time we were at 70%. What a great effort on the part of many of our members to move us to this point. We have the opportunity to bring Pennsylvania to its potential and top position. Not for me, but for every one of you. This past year, we have again succeeded in winning some of the Supreme Membership contests and achieve notable status from the Supreme Council. We must not look back, but forward in promoting and growing this order in Pennsylvania. Every new member helps us to "make a difference in the lives of the people who count on us." If we follow the idea of one new member per council per month for the next two months, our numbers would increase by 1,000 new members.

We must assist all of our councils, so that they are healthy and actively recruiting and planning new programs for their members. New programs and the promotion of them assist us in retaining our members. This is not just the task of the State Leadership, but of every member in this order.

New council development for the past ten months has grown slowly, though we were able to add three new councils thanks to the efforts of our New Council Development Chairmen and District Deputies in our regions. The new councils are:

Council 16265	St. Denis	Havertown	District 13	Louis M. Valenti
Council 16351	St. Barbara	Bridgeville	District 105	Joseph Ferruzza
Council 16428	St. Rita	Havertown	District 13	Louis M. Valenti

Our quota this year was increased to 10, so we are still in need of 7 more new councils. There are a number of parishes we are considering and there may be a few more added before the end of the fraternal year.

Our jurisdiction for the second year in this administration reached its Round Table goal of 75. The number of Round Tables has declined due to the reorganization of parishes in the state's diocese. This does not mean though that we cannot increase this number for next year.

Suspensions in the state have slowed down and as of this writing we are plus 9 in our net - net. This is good news, since we have not finished in the plus for the last 8 years. Our councils are following the guidelines for suspensions more carefully and increasing their retention efforts. If our state is to

succeed, councils need to retain and recruit constantly. They must also contact their members and find out what their needs are and if they are struggling financially, assist them. We must do more for our members from the day they take the First Degree and give them opportunities to be a part of our order.

#### Seminars

Our seminars continued to enlighten our District Deputies and establish new techniques in training them to administer their councils. We again returned to the Penn State Conference Center in State College for both the July and December seminars. The comments from those in attendance were very positive and we note that both were successful. The Membership and Program Chairman and Directors led by James Maochi, Gary Damich and our IPSD and former MPC for Pennsylvania Eric Johnson did an excellent job in their presentations. Our attendees left the seminars with a bevy of ideas and programs to present to their councils and officers. During both seminars, attendees were challenged to strive to be good leaders, conduct membership campaigns and set goals and objectives for themselves and their districts.

Our Membership and Program presenters conducted workshops on a variety of topics to also help our District Deputies to focus on new techniques to grow our membership and improve the programs developed by the Supreme and State Councils.

Many training programs were scheduled throughout the jurisdiction in every region to assist our Grand Knights, Financial Secretaries and other council officers. These were conducted by our Supreme Membership Program Consultant, David Tebo, PSD of Florida. Dave spent a great deal of time in Pennsylvania encouraging our leadership and councils to strive to attain our goals. Many of these events were well attended and received positive feedback by our councils.

#### Conclusion

During the past 10 months as your State Deputy, I have had the opportunity to visit with many of you at council events and degrees. It has been a wonderful experience for me to be with you and your families. I have always been treated with respect and kindness and your hospitality has been truly magnificent.

We have had an exciting fraternal year in Pennsylvania. In August we were host to the 133<sup>rd</sup> Supreme Convention in Philadelphia. The last convention there had been 50 years prior. What a wonderful experience for all who attended. Three of our Past State Deputies served as Chairman for this event, Aaron "Ron" Cubbage, Wayne S. Freet and George R. Koch with their committees and volunteers made us proud to be Knights of Columbus in Pennsylvania. For those who attended this convention, you were treated to a momentous occasion. As State Deputy, with our State Officers and others we had the distinct privilege and honor of attending Mass celebrated by our Supreme Chaplain Archbishop William E. Lori with our Supreme Knight, Supreme Officers and Board of Directors. We than attended a reception and exchanged gifts with our Supreme Knight. The gift that was presented to me is on display at the convention this weekend, and belongs to all the Knights of Columbus in Pennsylvania. Our state presented Carl Anderson with the portrait of George Washington praying at Valley Forge. As State Deputy, I was assigned to serve as the lector for the opening mass. What a humbling experience to represent all of my brothers in Pennsylvania.

Our next moment in history was being present for the World Meeting of Families and witnessing the visit of our Pontiff, Pope Francis. Again, the brother knights in the Philadelphia region and other

volunteers from the regions in Pennsylvania played a significant role in this event. Many served as ushers, drivers and hosts for the many attendees at this occasion. What an exciting time in Pennsylvania.

I want to extend my gratitude to our Supreme Knight Carl Anderson, Supreme Officers and Board for the positive comments concerning our participation in both of these events and giving us the opportunity to demonstrate what we in Pennsylvania can accomplish. I wish to extend my thanks personally to Supreme Treasurer Michael O'Connor, who has always been supportive of me and willing to assist us here in Pennsylvania. It is a great honor for us to have him as our representative in New Haven. To our VSM Wayne S. Freet, PSD and Supreme Membership Consultant Eric C. Johnson, IPSD who have given me advice and encouragement during my term of office. To all of my State Officers, Directors and Chairman, my gratitude for your dedication to the order and this administration. With your support and efforts, we have truly moved Pennsylvania forward. My thanks to our District Deputies for their support and service to the jurisdiction. To all the officers of the councils in Pennsylvania for your efforts to lead your councils and help the order become strong in Pennsylvania. To every brother knight and their families in this jurisdiction who truly believe in Columbianism and what this order stands for. To my loving wife and the wonderful wives of all, I thank you for your dedication and support for this administration.

We must continue our efforts for the next two months to make our journey even more successful. Pennsylvania has been moving in the right direction at a great rate and if we join together we can accomplish even more. There are many challenges we face to grow the membership. The reorganization of parishes, closing of parishes, population shifts, financial hardship, loss of members due to death, withdrawals and the list goes on. If we practice the lessons of Charity, Unity and Fraternity we can overcome many of these, but it will take a strong dedication and pray on the part of every member and their family in Pennsylvania. We must continue the journey we started 10 months ago and crisscross this state and invite every practical Catholic man and his family to join this order. My brothers when you leave this convention, make it a point to recruit a new member and retain a member.

We must also look at other ways for our jurisdiction to be successful. Our councils need to be sure that all the necessary forms are completed for the Supreme and State Council. Sometimes councils find these a burden, but they are needed for many purposes.

We must increase our efforts to communicate information to our members and plan programs that are beneficial to everyone. Our members need to know us and understand that we are here to assist them when possible. Let us not lose members just because they cannot pay their dues. If a member is in financial need, go to his aid and let him know he has a friend. Monitor situations in your councils when possible and attempt to bring a positive tone to council meetings. Remember also in your prayers daily all of our brothers who are sick and in distress and those who have passed into glory with our Lord.

During my term as State Deputy, I have learned much about the responsibilities of my position and I have tried to educate myself on what I need to be able to do to make sure Pennsylvania is running up to speed. Each of you must do the same. Whatever your position in the council is, learn your responsibilities and grow in your knowledge of the order and strengthen your faith.

Districts and councils should strive to work together to plan membership and program activities. Reach out to each other and help the councils that are in need. All of us are leaders in this order and we all have a responsibility to assist when needed.

Finally, remember that Father McGivney founded this order on the principle of charity and it is one of the greatest gifts we have as Knights of Columbus and Catholics. We must always be aware of the needs of others. As Knights of Columbus, we cannot allow families to go to bed hungry, we cannot allow our brothers to be homeless, we cannot allow those who are ill to be without support, we cannot allow children to be left without care, we cannot allow babies to be aborted, we cannot allow the lives of Christians or any other group to be taken, we cannot allow ourselves to watch those in need struggle and look the other way.

Many of you have heard me say that we must" make a difference in peoples' lives." That's who we are, people who make a difference. Our motto has been Columbianism, A Journey of Faith, Hope and Love.

Let us remember that motto and carry out that journey in our daily lives.

It has been a truly wonderful and humbling experience to serve as State Deputy of Pennsylvania and to be with so many loving, caring and kind people. From the bottom of my heart, I thank you on the behalf of my wife and son for all that you have done for us and the order in Pennsylvania and hope that when you leave here, you will continue the work of Venerable Father Michael J. McGivney.

Vivat Jesus,

Stanley A. Glowaski

State Deputy Pennsylvania